



PRESS RELEASE

For immediate release: 27 January 2010

HamishWilson reappointed by Mercury Provident Pension Scheme

HamishWilson, the specialist pensions adviser, today announced its reappointment by the Mercury Provident Pension Scheme. HamishWilson will continue to provide Scheme Actuary and Consultancy services to the £12m scheme.

Commenting, John Branford, who leads the account, said: 'Being reappointed by Mercury Provident is very pleasing as the underlying reasons for our appointment justify our business focus. We formed part of the only 'unbundled' solution which triumphed within a shortlist of otherwise 'bundled' solutions. This demonstrates complex multi-employer schemes, such as Mercury, recognise 'bundled' solutions cannot be 'scheme specific' solutions. In addition, to be reappointed, particularly in this market, demonstrates the quality of our work and the strength of our relationship over the last five years.'

Chris Wilson, Chair of Trustees of Mercury Provident, added: 'Good governance requires us to review all our suppliers periodically as a matter of course. We are very pleased to be continuing our relationship with the team at HamishWilson. We have chosen to work with them again for a number of reasons, not least because we believe they have the skills, experience and disciplines to help us, and ultimately our 700 members, most efficiently. Their business model and unique, fresh thinking approach is one that suits our organisation very well.'

THE END

FOR EDITORS:

About HamishWilson

We are a specialist actuarial and pension consultancy providing fresh perspectives on all pension issues. We deliver advice on all aspects of pensions – not just on the “big issues” of benefit design, funding, investment strategy, transactions and accounting – but also the timely day-to-day care and problem-solving involved in any relationship.

Unlike other consultants, we don't start from the premise that a pre-determined solution is appropriate. We offer thoughts, ideas, concepts, approaches and challenge thinking; embracing your objectives for your schemes. We've seen how clients can be under-served or neglected in bigger consulting firms and are pleased to say our clients choose us because we are an excellent fit to their business. They know we have the commitment and expertise to meet their needs fully to the quality they expect and, crucially, they matter.

www.hamishwilson.com

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